Case Study 1: United Kingdom, High Courts - Multi-Court Commercial Disputes

A billionaire family faced a commercial dispute that spanned several of the UK's High Courts—each of which involved its own set of barristers. With so many variables in play, the family needed an independent, high-level evaluation of the litigation ahead.

We created a grid comparing the win rates of both parties' lawyers in each court they were to appear in, and before each judge. As none of the principles involved had used analytics in selecting counsel, the win rates of these barristers was a hodgepodge; from a statistical perspective, it amounted to a virtually random selection. In fact, most of the hires had no recent appearances in the relevant courts.

Our analysts were able to provide them with actionable insights. We recommended changes of counsel in a number of their cases, finding them combinations that were significantly stronger than those of their opponents. In one case, however, our client's opponents had hired an exceptionally strong barrister, Adrian Beltrami, QC. Mr. Beltrami had won his previous nine consecutive cases in the relevant court. We advised our clients to mitigate his potential impact on that particular case by settling.

Disclaimer: Premonition's work with our clients is typically protected by strict Non-Disclosure Agreements (NDAs). The names of the parties involved and any potentially identifying details have been removed or altered in accordance with their NDAs.
Case Study 2: Reno, Nevada – Personal Injury

Not long after Premonition opened for business, we were approached by a small insurance company facing a potentially massive personal injury claim from a highly sympathetic plaintiff. The plaintiff's lawyer had refused to settle and demanded a trial. The increase in the company's reinsurance rates as the result of a large loss would have been significant to the small company. Needless to say, they were desperate for a solution.

We were still establishing our database at the time, but within a week we were able to add the complete court records (15,000 cases) from Reno to our system and run the numbers. None of their current counsels had a win rate over 50%. We found a cluster of insurance defense specialists with five to seven straight wins for our client's case type and judge. But there was also an unexpected outlier in the numbers that we couldn't explain.

When we showed our client the outlier's website and bio, their response was predictable: "We would never hire a man like this."

The outlier in question was a criminal defense attorney operating from a strip mall on the outskirts of Reno. His presentation was more Better Call Saul than Atticus Finch, and it was natural that our clients' instinct was to dismiss him out of hand. In fact, based on his website there was little reason to suspect he even had experience handling insurance claims cases of this scale. Then they looked at his stats: 22 straight wins for that case type and judge. The next best performer was at 7.

"There's no way we can afford not to hire him."

We suggested our clients hire one of the established insurance defense specialists we had identified, but recommended the Strip Mall Superstar for second chair.

The "unwinnable" case settled three weeks later.

Case Study 2: Florida – Contract

Premonition was approached by an elderly billionaire who was suing a major Swiss bank for misappropriating a considerable amount of money. He was looking for any edge he could get.

He was looking for a friendly venue for a case that revolved around claims of elder abuse. We ended up recommending The Villages in Florida, a master-planned community of 150,000 that only allows residents over the age of 55. By default, any jurors selected for the case would be of a similar age to our client, and therefore more sympathetic to his claims of "elder abuse."

Our client wasn't happy merely picking an attorney with a strong track record in the court, he wanted the full judge/lawyer relationship advantage. To that end, we advised him to have an existing lawyer file the initial complaint. Once the case reached court and a judge was assigned, we'd run the stats and swap the initial lawyer out for an insider.
Client Report
Premonition’s Client Report contains in-depth analytics on a company’s litigation history and attorney performance. Law Firms use this report to improve Business Development through better Client Intelligence. It is used by General Counsel to review their Panel Counsel.

- Litigation History
- Case Types
- Legal Representation
- Attorney/Firm performance
- Case Duration
  (overall, case type, judge, client)

Useful for: Law Firms, General Counsel, Claims Managers

Attorney Report
Premonitions’ Attorney Report contains in-depth analytics on an attorney’s performance and litigation experience. Law Firms use this report to gather intelligence on opposing counsel and identify lateral recruiting opportunities. General Counsel use this report to review the performance of their external counsel.

- Litigation Experience
- Case Types
- Client Representation
- Performance (overall, case type, judge, client)
- Case Duration (overall, case type, judge, client)

Useful for: Law Firms, General Counsel, Claims Managers, Litigation Finance, Pre-Settlement Funding
Judge Report
Premonition’s Judge Report contains in-depth analytics on the outcomes of attorneys in front of a judge. It is used by General Counsel to identify the most effective and efficient attorneys in front of a judge. Law Firms use this report for gathering judicial intelligence, hiring co-counsel and identifying the strength of opposing counsel.

- Attorney Performance by case type
- Case Durations by case type and attorney
- Plaintiff/Defendant outcomes by case type
- Attorney Experience in front of a judge
- Performance Outliers

Useful for: Law Firms, General Counsel, Claims Managers, Litigation Finance

Law Firm Report
Premonition’s Law Firm Report provides in-depth analysis of a Law Firm’s performance and efficiency. General Counsel use this during their Panel Counsel Review process to identify top-performing firms. Law Firm’s use this report to track their litigation experience/performance and to improve their business development by pitching to their strengths.

- Litigation History and Experience
- Client Representation
- Overall Firm Performance
- Specific Attorney Performance
- Average Case Durations (overall, case type, client)
- Case Types
- Benchmarking to Competitors

Useful for: Law Firms, General Counsel, Claims Managers

Court Report
Premonition’s Court Report reveals the quantity of cases and performance of all the lawyers in a particular court. This report is used to identify top performing attorneys or identify potential venues in which to file a case.

- Attorney Experience (Number of Cases in a Court)
- Attorney Performance by Case Type
- Benchmarking to peer performance

Useful for: Law Firms, General Counsel, Claims Managers, Litigation Finance

Top Litigants Report
Premonition’s Top Litigants Report ranks companies by volume of litigation in a court, state, or country. Law Firms use this report to identify potential hidden clients. Litigation Finance Firms use this to identify potential leads.

Useful for: Law Firms, General Counsel, Claims Managers, Litigation Finance