

Case Studies

Case Study 1: United Kingdom, High Courts - Multi-Court Commercial Disputes

A billionaire family faced a commercial dispute that spanned several of the UK's High Courts—each of which involved its own set of barristers. With so many variables in play, the family needed an independent, high-level evaluation of the litigation ahead.

PREMONITION™									
Litigation									
	Overall	Court of Appeal	Court of Appeal - Lady Justice Gloster	Commercial Court	Commercial Court - Knowles J	Commercial Court - Flaux J	Commercial Court - Eder J	Commercial Court - Leggatt J	Commercial Court - Carr J
SFO/Government Legal Department Barristers:									
Simon Cotton QC	No recent appearances	No recent appearances	No recent appearances	No recent appearances	No recent appearances	No recent appearances	No recent appearances	No recent appearances	No recent appearances
James Rogers	1@100%	No recent appearances	No recent appearances	1@100%					
Robert Taylor QC	12@75%	7@71%		4@75%					
Jonathan Hill QC	26@31%	10@40%		9@33%					
Government Legal Department Barristers: James, John, Robert, Simon	8@75%	8@75%		No recent appearances					
Claimants' Barristers:									
Robert Troughton									
John Ryle QC	No recent appearances	No recent appearances	No recent appearances	No recent appearances	No recent appearances	No recent appearances	No recent appearances	No recent appearances	No recent appearances
Alan Tait QC	2@100%	No recent appearances	No recent appearances	2@100%					
Charles Hollander QC	8@55%	4@100%		2@50%					
Robert Taylor QC	0@36%	15@40%		34@32%					

We created a grid comparing the win rates of both parties' lawyers in each court they were to appear in, and before each judge. As none of the principles involved had used analytics in selecting counsel, the win rates of these barristers was a hodgepodge; from a statistical perspective, it amounted to a virtually random selection. In fact, most of the hires had no recent appearances in the relevant courts.

Our analysts were able to provide them with actionable insights. We recommended changes of counsel in a number of their cases, finding them combinations that were significantly stronger than those of their opponents. In one case, however, our client's opponents had hired an exceptionally strong barrister, Adrian Beltrami, QC. Mr. Beltrami had won his previous nine consecutive cases in the relevant court. We advised our clients to mitigate his potential impact on that particular case by settling.

Disclaimer: Premonition's work with our clients is typically protected by strict Non-Disclosure Agreements (NDAs). The names of the parties involved and any potentially identifying details have been removed or altered in accordance with their NDAs.

The World's Largest Litigation Database

A very, very unfair advantage in litigation.

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Case Studies



Case Study 2: Reno, Nevada – Personal Injury

Not long after Premonition opened for business, we were approached by a small insurance company facing a potentially massive personal injury claim from a highly sympathetic plaintiff. The plaintiff's lawyer had refused to settle and demanded a trial. The increase in the company's reinsurance rates as the result of a large loss would have been significant to the small company. Needless to say, they were desperate for a solution.

We were still establishing our database at the time, but within a week we were able to add the complete court records (15,000 cases) from Reno to our system and run the numbers. None of their current counsels had a win rate over 50%. We found a cluster of insurance defense specialists with five to seven straight wins for our client's case type and judge. But there was also an unexpected outlier in the numbers that we couldn't explain.

When we showed our client the outlier's website and bio, their response was predictable:

"We would never hire a man like this."

The outlier in question was a criminal defense attorney operating from a strip mall on the outskirts of Reno. His presentation was more *Better Call Saul* than *Atticus Finch*, and it was natural that our clients' instinct was to dismiss him out of hand. In fact, based on his website there was little reason to suspect he even had experience handling insurance claims cases of this scale. Then they looked at his stats: *22 straight wins* for that case type and judge. The next best performer was at 7.

"There's no way we can afford not to hire him."

We suggested our clients hire one of the established insurance defense specialists we had identified, but recommended the *Strip Mall Superstar* for second chair.

The "unwinnable" case settled three weeks later.



Case Study 2: Florida – Contract

Premonition was approached by an elderly billionaire who was suing a major Swiss bank for misappropriating a considerable amount of money. He was looking for any edge he could get.

He was looking for a friendly venue for a case that revolved around claims of elder abuse. We ended up recommending The Villages in Florida, a master-planned community of 150,000 that only allows residents over the age of 55. By default, any jurors selected for the case would be of a similar age to our client, and therefore more sympathetic to his claims of "elder abuse."

Our client wasn't happy merely picking an attorney with a strong track record in the court, he wanted the full judge/lawyer relationship advantage. To that end, we advised him to have an existing lawyer file the initial complaint. Once the case reached court and a judge was assigned, we'd run the stats and swap the initial lawyer out for an insider.

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- Litigation History
- Case Types
- Legal Representation
- Attorney/Firm performance
- Case Duration
(overall, case type, judge, client)

Client Report: Dade County

Case Type Pie Chart

Case Type	Percentage
Comm Premises Liability	62%
Other Negligence	7%
Product Liability	3%
Auto Negligence (Greater Than \$15,000)	2%
Rpmf - Homestead (\$50,001 - \$249,999)	2%
Discrimination - Employment Or Other	1%
3 - Contract & Indebtedness	1%
22 - Products Liability	0%
105 - Negl Prem Liab Com	11%
Contract & Indebtedness (Greater Than \$15,000)	4%
107 - Negl Others	2%
10 - Auto Negligence	2%
Rpmf - Non-homestead (\$50,001 - \$249,999)	2%
Rpmf - Non-homestead (\$250,000 Or More)	1%
Rpmf - Homestead (\$250,000 Or More)	1%



- Litigation Experience
- Case Types
- Client Representation
- Performance (overall, case type, judge, client)
- Case Duration (overall, case type, judge, client)

Case Type Report

Case Type	Cases	Closed Cases	Win Count	Loss Count	Average Case Duration	Outcome
100 - Mtg P Conn 550,001 - 554,999	1	0	0	0	0	0%
111 - Mtg P Res 50-599,000	14	0	0	0	0	0%
112 - Mtg P Res 550,001 - 554,999	256	21	2	19	78	10%
113 - Mtg P Res 555,000 or More	128	6	1	5	37	17%

Judge Report

Judge	Cases	Closed Cases	Win Count	Average Case Duration	Outcome
Abby Cynamon	1	0	0	0	0%
Antonio Accolla	2	0	0	0	0%
Antonio Marto	1	0	0	0	0%
	1	0	0	0	0%
	1	0	0	0	0%
	1	0	0	0	0%
	1	0	0	0	0%

Top Clients List

Client	Cases	Closed Cases	Win Count	Average Case Duration	Outcome
360 Mortgage Group LLC	1	0	0	0	0%
Altis II LLC	2	0	0	0	0%
Altis III LLC	1	0	0	0	0%
Alt West LLC	1	0	0	0	0%
Alt X-Op LLC	1	0	0	0	0%
Alt XI, LLC (GONZALEZ, Olivia J)	1	0	0	0	0%

Lawyer Information

Name	Email	Domain	Bar Number	Title	Firm
Jonathan van Wassen	j.vanwassen@profess.com	profess.com	29235		Robertson, Anschutz & Samp, Schinfeld, P.L.L.C.

Litigation History

Cases	Closed Cases	Win Count	Loss Count	Average Case Duration	Outcome
2129	249	55	185	1508	23%

Plaintiff

Cases	Closed Cases	Win Count	Loss Count	Average Case Duration	Outcome
2129	249	55	185	1508	23%

Analytics

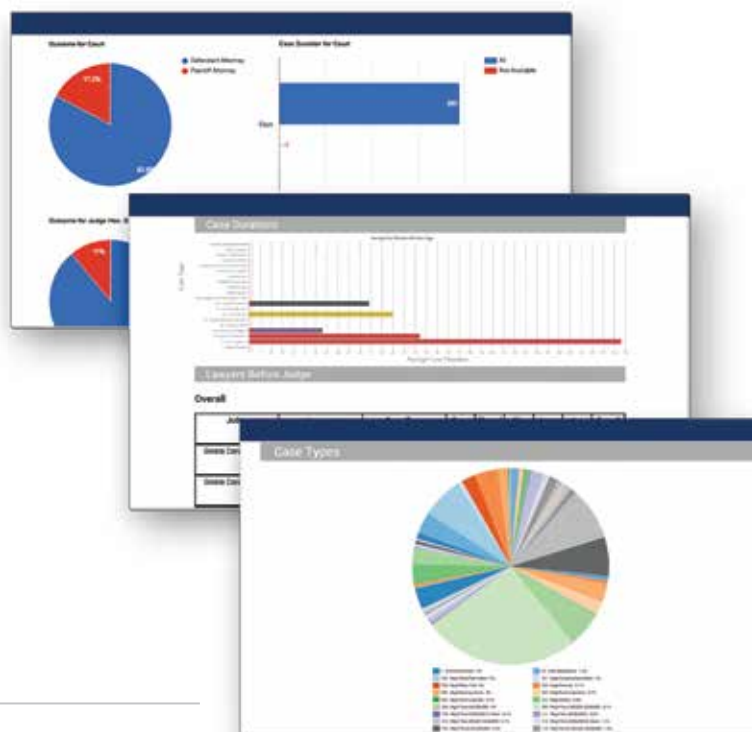


Judge Report

Premonition's Judge Report contains in-depth analytics on the outcomes of attorneys in front of a judge. It is used by General Counsel to identify the most effective and efficient attorneys in front of a judge. Law Firms use this report for gathering judicial intelligence, hiring co-counsel and identifying the strength of opposing counsel.

- Attorney Performance by case type
- Case Durations by case type and attorney
- Plaintiff/Defendant outcomes by case type
- Attorney Experience in front of a judge
- Performance Outliers

Useful for: Law Firms, General Counsel, Claims Managers, Litigation Finance



Law Firm Report

Premonition's Law Firm Report provides in-depth analysis of a Law Firm's performance and efficiency. General Counsel use this during their Panel Counsel Review process to identify top-performing firms. Law Firm's use this report to track their litigation experience/performance and to improve their business development by pitching to their strengths.

- Litigation History and Experience
- Client Representation
- Overall Firm Performance
- Specific Attorney Performance
- Average Case Durations (overall, case type, client)
- Case Types
- Benchmarking to Competitors

Useful for: Law Firms, General Counsel, Claims Managers



Court Report

Premonition's Court Report reveals the quantity of cases and performance of all the lawyers in a particular court. This report is used to identify top performing attorneys or identify potential venues in which to file a case.

- Attorney Experience (Number of Cases in a Court)
- Attorney Performance by Case Type
- Benchmarking to peer performance

Useful for: Law Firms, General Counsel, Claims Managers, Litigation Finance



Top Litigants Report

Premonition's Top Litigants Report ranks companies by volume of litigation in a court, state, or country. Law Firms use this report to identify potential hidden clients. Litigation Finance Firms use this to identify potential leads.

Useful for: Law Firms, General Counsel, Claims Managers, Litigation Finance